

The onScene ePCR – LifePack 15 example of connective collaboration

- **Why It simply works!**





World Advancement of Technology for EMS and Rescue

Strong mission-driven company with over 25 years experience in EMS, Health care and IT

Small and agile, financially stable

EMS and in hospital HIE projects

Built the EMS HUB for San Diego Beacon HIE

Live Clinical and social alerting

NEMESIS v3.3 compatible

Intuitive simplicity

Consumer driven agile development

Today
Tomorrow
The future of
EMS and rescue



Physio-Control Today

Strong mission-driven company with over 1,100 Team Members worldwide

\$500M in revenue – financially stable, profitable

Long-time #1 market position in external defibrillation with diverse set of products

Largest installed base of defibrillators worldwide

Only US-based company in our industry

Highest product reliability in company history

Industry-leading Quality Systems

Emergency Response Company - Beyond Defibrillation



Serving Premier Medical Customers Around the World

**76% of the top 50 U.S. heart
hospitals use LIFEPAK**

**40% of the top 200¹ U.S. heart
hospitals use LIFENET**

**8 of the 10 largest U.S. cities
use LIFEPAK within EMS**

U.S. Hospitals:

Ohio State Univ. MC
Rush Univ. MC
Univ. of Maryland MC
Union Memorial, Baltimore
Memorial Hermann, Texas
Abbott Northwestern, MN
Duke University MC
Loyola Univ. MC
Univ. of Michigan MC

**Serving leading VA/DoD
hospitals around the country**

VA Pittsburgh
Louisville VA MC
Alexandria VA MC
Houston VA MC
Jesse Brown VA MC
Brooke Army MC
Womack Army MC
William Beaumont Army MC
Naval Medical Center Portsmouth
Camp Lejeune
Keesler AFB
Langley AFB

Key elements of onScene and Physio-Control's connection



**SIMPLIFY THE
SYSTEM OF
CARE
APPROACH
DECREASE
WORKLOAD
INCREASE
QUALITY OF
CARE**



**SEAMLESS
CONNECTION
DATA, QUALITY
& CONTINUOUS
IMPROVEMENT**



**CONNECTIONS
THAT WORK ALL
THE TIME
BEST-IN-CLASS
SERVICE &
SUPPORT**



**AGILE
CUSTOMER
DRIVEN
DEVELOPMENT
STATE-OF-THE-
ART
TECHNOLOGY**



WATER Seven Steps to interoperability Success

- Imagination-Strategic thinking
- Strengthen collaboration
- Emotional Intelligence bridging interoperability
- Happiness through Critical thinking
- Persistent communication
- Enthusiastic motivation
- Visible Viral Values



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Using data for quality improvement

AHA recommendation: There should be a process in place to collect and review the resuscitation data from the defibrillator as a source of post-event feedback to the team.

Solution: CODE-STAT data integrated with the LIFENET System for easy, rapid distribution of data

- Cloud based routing or direct cable/BT connection
- Cloud based ePCR merge of monitor data and linkage
- Ability to review clinical and defibrillator-recorded information from a code – easy, seamlessly, and reliably
- Automated alerting of new data



LIFEPAK Device



WARE





LIFENET Asset



- Equipment data automatically captured by the LIFEPAK® device and viewable in dashboard
 - Device readiness, usage, configuration
 - Battery information
- Notifications of any device issues via text/email or in dashboard
- Communicated to the LIFENET System
 - With each LIFEPAK transmission
 - Transmission of daily self test

Summary



LONG-STANDING AND VALUED PARTNERSHIP

SYSTEM OF CARE APPROACH

DATA, QUALITY & CONTINUOUS IMPROVEMENT

BEST-IN-CLASS SERVICE & SUPPORT

SCIENCE-DRIVEN INNOVATION

INDUSTRY LEADING PRODUCT PORTFOLIO



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